

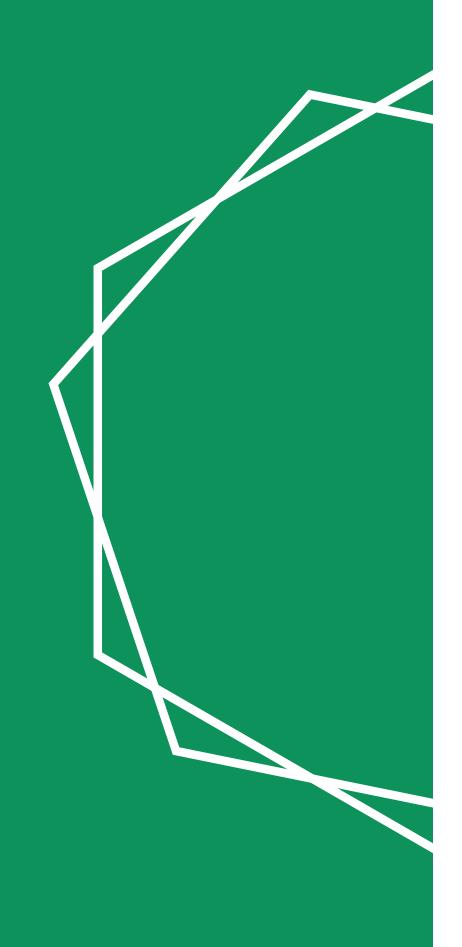
#IWM2025

# Our Journey

# The Invest Ottawa Women Founders & Owners Strategy

www.investottawa.ca/women











#IWM2025 #WeMeanBusiness



#### WOMEN FOUNDERS & OWNERS SUB-COMMITTEE OF THE BOARD



Thusha Agampodi Aurora Solar



Clare Beckton
Own Your Success



**Dipalli Bhatt**DistillerSR



Karla Briones
Serial Entrepreneur &
Advisor



Mojdeh Cox DE&I and Human Rights Expert



Aquilas Dapaah Founder & Lawyer



Jennifer Francis
Capital Angel Network



Shavonne Hasfal-McIntosh WealthSimple



Bree Jamison-Holloway
Canadian International
Trade Tribunal



Katie LeClair Entrepreneur / Consultant



Giovanna Mingarelli M&C Consulting



Serena Nguyen MaRS Discovery District & CILAR



Nick Quain Invest Ottawa



Susan Richards numbercrunch Inc.



Sara Roach-Lewis
SRL Solutions



Solmaz Shahalizadeh Blackbone Angels



Sonya Shorey Invest Ottawa

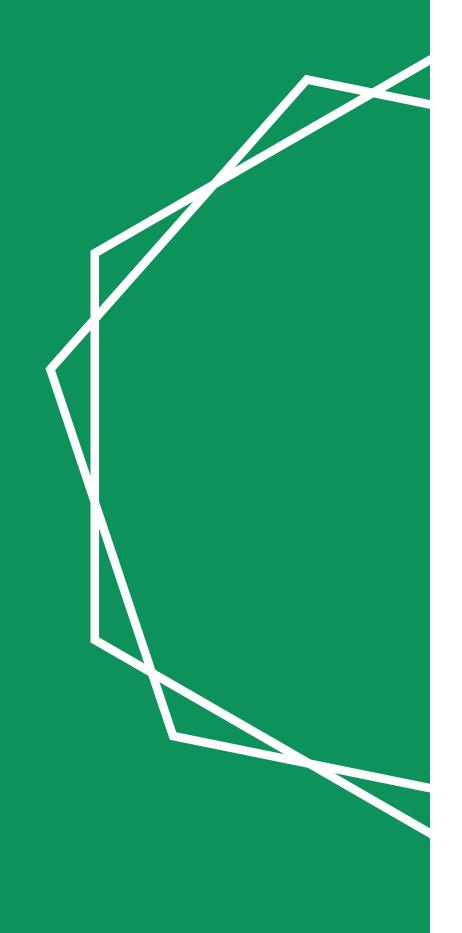


Heather Ward
Hyperion Global Energy



**Diane Watson** Nokia





#### Here for All Women

When we use the term 'women,' we refer to all individuals who identify as women.

This includes women of colour, transgender women, and women with gender-diverse identities, including gender non-conforming women (as we know, gender is fluid and can change throughout one's lifetime).

These women have historically and systemically been excluded from many mainstream programs, services, and opportunities. Invest Ottawa is making a concerted effort to prioritize equity, access, and inclusion in everything we do.

Our goal is to ensure that anyone who would like to access our programs and services truly feels welcome and supported.

#IWM2025 #WeMeanBusiness



# **Our Goals**

**NEAR-TERM** 

#### ESTABLISH THE FOUNDATION

(2019 - 2021)

Build a robust pipeline of Ottawa women founders and the value delivered by Invest Ottawa to women-owned businesses.

MEDIUM-TERM

# DRIVE MEASURABLE PROGRESS TOWARD GOALS

(2022 - 2024)

Continued implementation and ramp-up of new programs and services that expand the capabilities and impact of women founders.

**LONG-TERM** 

# EXPAND GLOBAL LEADERSHIP & COLLABORATION

(2025+)

Cooperation on big-picture goals and challenges to create more significant market and investment opportunities for women founders.



# **Our Strategy**

#### **PROMOTE**

- Increase the visibility of women founders
- Create new content and promotional platforms
- Amplify the voice and impact of women founders

#### **EQUIP**

- Enable through mentorship
- Enhance R&D, business, and market capabilities
- Evolve and create new programs and services

#### **EDUCATE**

- Inspire through role models and top leaders
- Provide training sessions, workshops & events
- Create women peer-to-peer groups

#### CONNECT

- Get women engaged
- Facilitate linkages to mentors, investors & clients
- Drive new opportunity in national and global networks

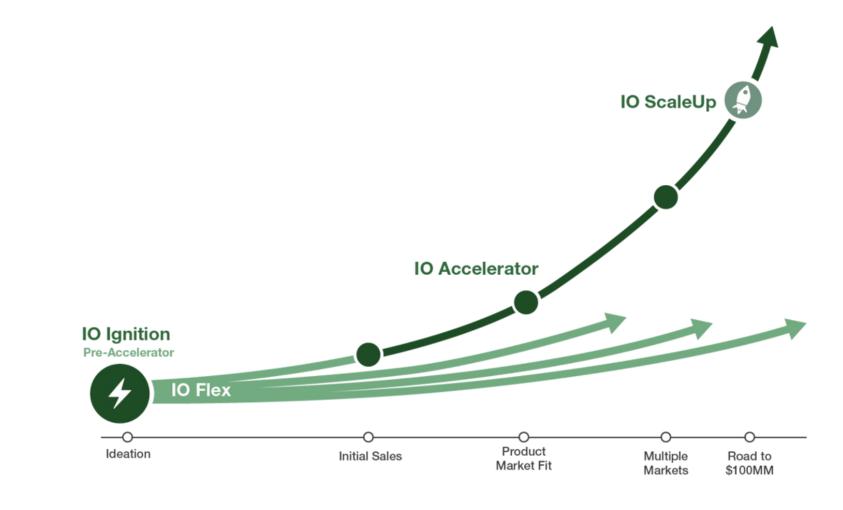


### HOW DO WE SUPPORT FOUNDERS?

#### **Entrepreneurship Team**

- Starter Company Plus
- Summer Company
- Educational Centre –
   Workshops and Advisory
   Services

#### **Venture Team**







# IO Ignition (2024)

35

companies
participated in IO
Ignition cohorts in
2024 had at least one
Woman Founder or
Co-Founder

45%

of companies that participated in IO Ignition in 2024 (35 out of 74) has at least one Woman Founder or Co-Founder

37%

of the winning companies in the 2024 IO Ignition Pitch Competitions (4 total) had at least one Woman Founder or Co-Founder (3 out of 8 winners).





# 10 Ignition

145

out of the 356 companies in IO Ignition from 2019-2024, had at least one Woman Founder, Co-Founder, C-Suite Leader or VP

of all participating companies since the inception of this program have at least one Woman Founder, Co-Founder, C-Suite Leader or VP

of all Pitch Competition winners were women founders or co-founders (21 out of the 44 pitching founders)





# 10 Flex

2021

Flex was established to give founders flexible access to early-stage advisors, cost-saving start-up perks, and a network of like-minded peers.

150

Companies in IO Flex have at least one Woman Founder or Co-Founder as of December 2024.

26%

of IO Flex companies have at least one Woman Founder or Co-Founder as of December 2024 (150 out of 568 firms).





# 10 Accelerator

16

IO Accelerator tech companies had at least one Woman Founder, co-founder, C-suite and/or VP as of December 2024.

55%

(16 of 29) IO Accelerator tech firms had at least one Woman Founder, Co-Founder, C-Suite leader and/or VP as of December 2024.

24%

(7 of 29) of the IO Accelerator tech companies have at least one Woman founder or Cofounder.









# **IO** Accelerator

2020

19% of IO Accelerator companies had at least one Woman Founder, Co-Founder, C-Suite Leader or VP

2021

29% of IO Accelerator companies had at least one Woman Founder, Co-Founder, C-Suite Leader or VP

2022

56% of IO Accelerator companies had at least one Woman Founder, Co-Founder, C-Suite Leader or VP

2023

54% of IO Accelerator companies had at least one Woman Founder, Co-Founder, C-Suite Leader or VP

2024

55% of IO Accelerator companies had at least one Woman Founder, Co-Founder, C-Suite Leader or VP





# 10 ScaleUp

36

tech companies in IO ScaleUp had least one founder, co-founder, C-suite leader and/or VP by women as of December 2024.

68%

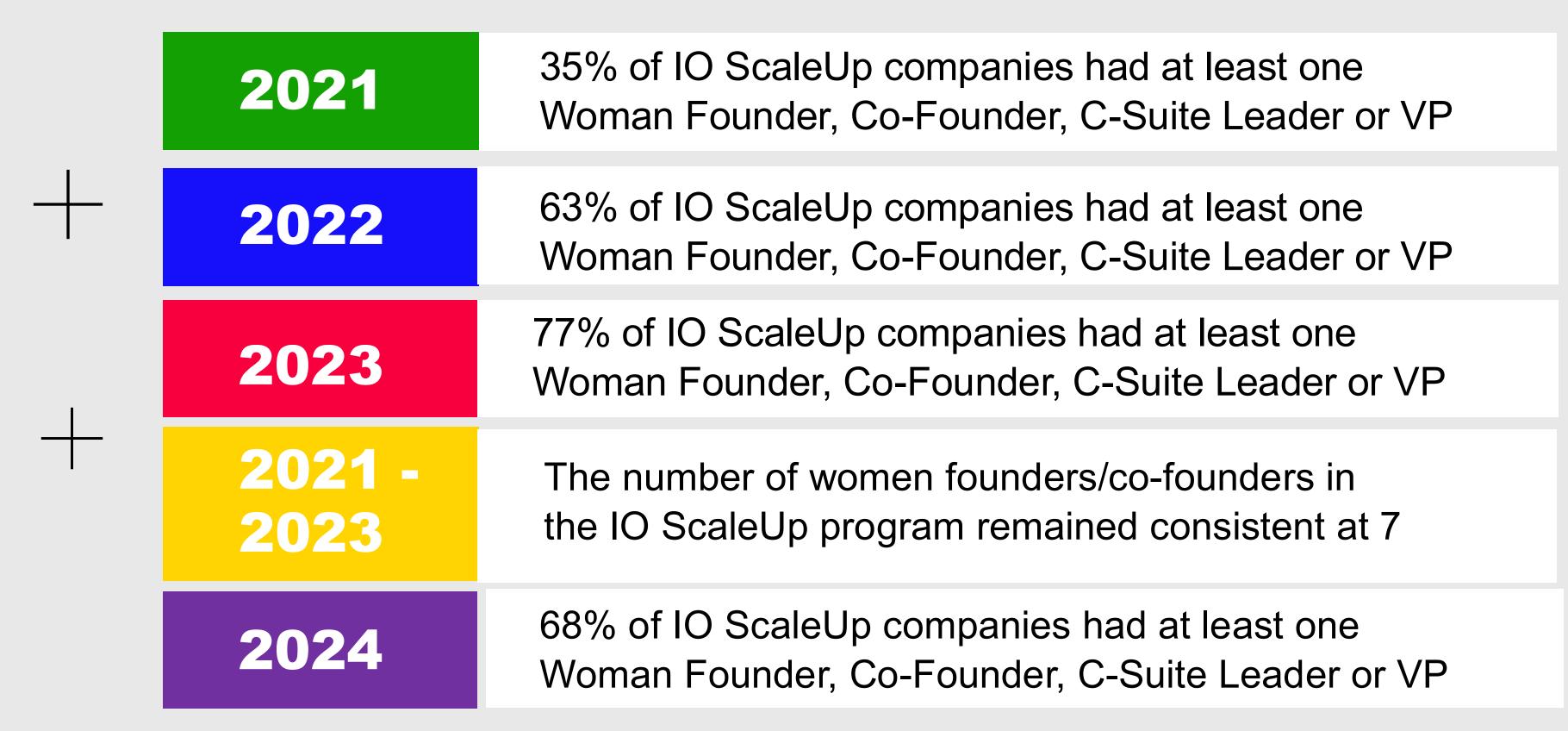
(36 out of 53) tech companies in IO ScaleUp had at least one founder, co-founder, C-suite and/or VP by women as of December 2024. 15%

(8 of 53) tech companies in IO ScaleUp had at least one Woman Founder or Co-Founder as of December 2024.













# Starter Company Plus Program

Starter Company Plus Applications

200 applications 700 waiting list

Starter Company Plus Participants

63% self-identify as women (24 out of 38 participants)

Starter Company Plus Grants

63% of expected grant recipients self-identify as women

19 grants awarded to women (Cohort 1); 5 additional grants TBC on Mar. 5 (Cohort 2) Investment awarded to entrepreneurs who self-identify as women

\$95K awarded to date; Additional \$25K TBC on Mar. 5

Self-identified Client Data: 2024





### Five Years of Funding through Starter Company Plus

In 2024, we awarded 19 grants to women founders in Cohort 1 (5 awards TBC on March 5 for Cohort 2)	66% of participants funded-Cohort 1
In 2023, we awarded 22 grants to women founders	81% of participants funded
In 2022, we awarded 13 grants to women founders	48% of participants funded
In 2021, we awarded 25 grants to women founders	76% of participants funded
In 2020, we awarded 18 grants to women founders	62% of participants funded
In 2019, we awarded 19 grants to women founders	57% of participants funded





### Summer Company Program

**Summer Company Applications** 

150

**Summer Company Participants** 

15 participants (out of 29) self-identify as women: 51%

**Summer Company Grants** 

51% of grant recipients selfidentify as women

(15 out of 29 grants)

Investment awarded to entrepreneurs who self-identify as women

\$45K in grants

Self-identified Client Data: 2024

#### **ABOUT**

# SheBoot

The national non-profit corporation that prepares women founders to pitch their business and secure investment.

**52**Women Angel Investors



65
Program
Graduates



# \$1.3 Million+

Invested in women-led, Canadian technology companies







# \$35 Million+

Raised by SheBoot Alumae



### SheBoot

#### WOMEN TECH FOUNDERS

#### **APPLY TO SHEBOOT**

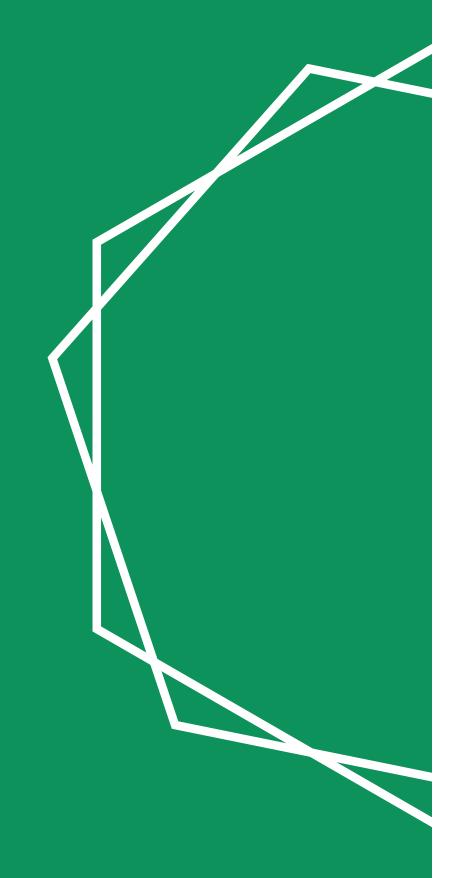
Applications launch April 1st

**WOMEN INVESTORS** 

**INVEST WITH IMPACT** 

VISIT SHEBOOT.CA





## **Invest Ottawa Governance & Operations**

#### In December 2024:

- 47% of our Directors identified as women
  - 8 out of 17 Directors (December 2024)
  - o In 2025, one Director who identified as a woman stepped down to run for office
- IO Team
  - 66% of employees identify as women (59 out of 89 FTE, Contracts, Students)
  - IO Executives: 50% (2024), 33% (2023), 40% (2022) 43% (2021) 33% (2020)
- 50% of Invest Ottawa advisors identified as women as of December 2024
  - In 2017, this was only 10%

#IWM2025





# Our Journey Continues

Thank you, allies, champions and partners across our community.

We could not do this without you!

There's much more work to do and progress to be made, but we can do it together.







**MARCH 2025** 

# 2025 Featured Leaders

YOOBIN LEE SARAH SEDGMAN FRANCE HÉBERT JUSTINE HENDRICKS DENYSE NADON



